



Job Vacancy Announcement

Position: Lead – Partnership Building and Fundraising

Location: New Delhi, India

Organisation: Society for Participatory Research in Asia (PRIA)

About PRIA

Established in 1982, Society for Participatory Research in Asia (PRIA) is a pioneering civil society organisation dedicated to participatory research and advancing citizen participation. PRIA works at the intersection of research, capacity building and advocacy. With a strong legacy in strengthening human and institutional capacities of non-profit organisations and local governance, promoting social accountability and building climate resilience (especially in water and sanitation systems), the organisation maintains a consistent focus on youth engagement and gender equity across all its initiatives.

Position Overview

PRIA is seeking a dynamic mid-level professional with 5–6 years of experience across corporate and non-profit sectors to lead partnership development and fundraising efforts. The role will focus on developing partnerships and mobilising resources from Corporate Social Responsibility (CSR) programmes and philanthropic initiatives within India and beyond.

Key Responsibilities

- Develop and implement a strategic plan for partnerships and fundraising aligned with PRIA's mission and programme priorities.
- Identify, research and engage potential donors including CSR initiatives, corporate foundations and philanthropic organisations.
- Build and nurture long-term relationships with existing and prospective partners.
- Prepare high-quality proposals, concept notes, grant applications and donor reports.
- Collaborate with programme teams to design fundable projects and ensure alignment with donor priorities.
- Track fundraising pipelines, maintain donor databases and ensure timely follow-ups.
- Represent PRIA in meetings, events and networking platforms relevant to fundraising and partnerships.
- Monitor trends in CSR and philanthropy in India to inform strategy.

Required Qualifications and Experience

- 5–6 years of relevant experience in fundraising, partnerships, business development or CSR engagement.
- Demonstrated experience working in both corporate and non-profit environments.
- Strong understanding of CSR frameworks and philanthropic ecosystems in India.
- Proven track record of successful proposal writing and donor engagement.
- Excellent communication, presentation and interpersonal skills.
- Ability to work independently and collaboratively in a mission-driven environment.

Desirable Attributes

- Alignment with PRIA's values of participation, inclusion and social justice.
- Experience in sectors such as governance, climate resilience, youth development or gender equity.
- Strong analytical and strategic thinking abilities.

Compensation

Competitive and commensurate with experience, aligned with sector standards.

How to Apply

Interested candidates are invited to submit their CV along with a cover letter detailing relevant experience in fundraising and partnerships to hr@pria.org.

PRIA is an equal opportunity employer and encourages applications from diverse backgrounds, especially women and young professionals committed to social change.